## A geometry inspired hierarchical forecasting methodology

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## Hierarchical forecasting in a nutshell

- Companies rely on forecasts to support decision making at different levels and functions.

| Level | Horizon | Scope | Forecasts | Methods | Information |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operational | Short | Local | Way too many | Statistical | Univariate/Hard |
| Tactical | Medium | Regional | $\downarrow$ | $\uparrow$ | $\downarrow$ |
| Strategic | Long | Global | Few expensive | Experts | Multivariate/Soft |

- The challenge: Forecasts must be aligned.
- Aligned forecasts $\rightarrow$ aligned decisions.
- The problem can be seen as hierarchical forecasting.



## Hierarchical forecasting in a nutshell

- But not all forecasts or levels in the hierarchy are relevant for decision makers $\rightarrow$ still useful as "statistical devices" to add information to the hierarchical forecast
- It (perhaps!) is more helpful to think hierarchical forecasting as a multivariable (multivariate or univariate) problem.
- The different variables (nodes/levels of the hierarchy) are connect through the coherency constraints.



$$
\begin{aligned}
& F(A+B) \text { and } F(A)+F(B) \text { will typically } \\
& \text { be different, we need to impose equality } \\
& \text { (conerency of forecasts). } \\
& \square \text { conerency: } F(A+B)=F(A)+F(B)
\end{aligned}
$$

## Hierarchical forecasting in a nutshell

- One way to manage this is to use the MinT reconciliation approach

```
Reconciled coherent forecasts }-\mp@subsup{\widetilde{\boldsymbol{y}}}{h}{}=\boldsymbol{S}\boldsymbol{G}\mp@subsup{\boldsymbol{\boldsymbol{y}}}{h}{}\longrightarrow\mathrm{ Matrix of base forecasts of all
Summing matrix, i.e. So Magic variables
```

- Observe that base forecasts are linearly combined to give us the reconciled forecasts
- $\boldsymbol{G}$ tells us how the information from the different forecasts is combined

$$
\boldsymbol{G}=\left(\boldsymbol{S}^{\prime} \boldsymbol{W}^{-1} \boldsymbol{S}\right)^{-1} \boldsymbol{S}^{\prime} \boldsymbol{W}^{-1} \quad \begin{aligned}
& \text { An approximation of the } \\
& \\
& \\
& \\
& \text { covariance matrix of the } \\
& \text { relevant forecast errors }
\end{aligned}
$$

- Different $\boldsymbol{W}$ gives us a variety of approximations, with varying degrees of simplifications (e.g. independence) or estimation tricks (e.g. restrictions and shrinkage).


## A geometric interpretation

- Instead of perceiving the problem algebraically (regression/combination), we can look at it from a geometric view


```
What this figure wants to say
is that base forecasts are
projected on a coherent space. If
W}\mathrm{ is approximated using ols
then we get an orthogonal
projection, otherwise an oblique.
```

- This is great because it tells us two things:
- The coherent multivariable object has always lowest error than the base counterpart.
- All coherent objects live on the same coherent space (let's call it C-space).
- But this figure is a bit arcane... so let's explore more.


## A simplified geometric interpretation

- We stick to a small hierarchy with 3 nodes, so that we can visualise both the B-space (where the base forecasts live) and the C-space fully.
- We simulate a problem and reconcile it using the OLS approximation
 ( $\boldsymbol{W}=\operatorname{diag}\left(\left[\begin{array}{lll}1 & 1 & 1\end{array}\right]\right)$ - this needs no estimation, both $\boldsymbol{S}$ and $\boldsymbol{W}$ are known.



## A simplified geometric interpretation

- It is a plane because the bottom level has only two nodes, this defines the dimensionality of C -space, while the dimensionality of B-space is the number of nodes prescribed by $\boldsymbol{S}$.
- There are a few ways to define a 3D plane, we pick two convenient:
- Two intersecting lines on the plane;
- A point and a normal vector of the plane (a vector perpendicular to the place).
- It turns out that the principal components of the coherent forecasts (or coherent forecast residuals) do exactly these representations.
- Generally, we need the $m$-first PC to describe the C-space, where $m$ is the



## A simplified geometric interpretation

- Now let us add more $\boldsymbol{W}$ approximations:
- OLS is parallel to the $3^{\text {rd }}$ principal component;
- WLS (only variance estimates in the diagonal of $\boldsymbol{W}$ ), SCL (scaling approximation, assume only additivity of variance), SHR (full covariance with shrinkage) are oblique projections.


C-space

- $W$ is a $3 \times 3$ matrix, but the geometric view requires only 2 parameters to produce all $\boldsymbol{W}$ approximations, angles $\theta$ and $\varphi$, which are also bounded.
- We get an efficiency bonus!


## A geometry inspired reconciliation

- We can ask an optimizer to directly find the two angles, subject to our constraints, by minimising directly:

$$
\left(y_{t}-\widetilde{y}_{t}\right)^{2}
$$

- As the solution by construction will be on the C-space, it is also coherent.
- Observe that we do not need the MinT framework anymore, as we do not need to estimate $\boldsymbol{W}$ or $\boldsymbol{G}$, but rather how to rotate the OLS projection vectors from each point.
- Nonetheless, it is easy to translate between angles and MinT solutions.
- Does it work?
- Well... not really. Two issues:
- The optimization is quite difficult and needs many tricks to make it work;
- Even so, it is a 3D solution, so practically of little interest;
- But there is more to it..! (spoiler: it is still a more efficient solution!)


## A geometry inspired reconciliation

- Let us translate the various $\boldsymbol{W}$ approximations to angles from a 1000 simulated hierarchies.

- Not all options are used!
- SCL (Structural scaling, no estimation) results in a fixed $\theta$ (19.47);
- WLS (variance in the diagonal of $W$ ) varies around 27.16;
- SHR (full covariance with shrinkage) varies more with a mean of 28.28;
- Less assumptions of the approximation $\rightarrow$ more $\theta$ !
- Angle $\varphi$ is denser for some regions (see SCL), but overall independent of $\theta$.


## A geometry abused reconciliation

- We can approximate a rotation by sheering the projection vectors of the OLS.


It's oblíque!
This can in principle cover the complete $\theta-\varphi$ plot

- To do this we only need to multiply the B-space by a vector with as many elements as the dimensionality of the B-space and "back-multiply" to get things back to the original C-space.

$$
\begin{gathered}
\boldsymbol{G}=\left(\boldsymbol{S}^{\prime} \boldsymbol{W}^{-1} \boldsymbol{S}\right)^{-1} \boldsymbol{S}^{\prime} \boldsymbol{W}^{-1} \\
\left.\begin{array}{c}
\text { completely different } \\
\text { from MinT :) }
\end{array} \quad \begin{array}{ccc}
w_{1} & \cdots & 0 \\
\vdots & \ddots & \vdots \\
0 & \cdots & w_{n}
\end{array}\right]
\end{gathered} \begin{gathered}
\text { We optimise on } \\
\left(\boldsymbol{y}_{t}-\widetilde{\boldsymbol{y}}_{\boldsymbol{t}}\right)^{2}
\end{gathered} \text { ( }
$$

## A geometry abused reconciliation

- Does it work?
- In toy 3D examples yes $\rightarrow$ of little practical relevant $\rightarrow$ try on larger hierarchies.
- Two cases, base forecasts are ETS, rolling origin evaluation.

|  |  | Number of <br> bottom level <br> series | Number of All <br> series | Sample | Test set | Horizon |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Frequency | 56 | 89 | 36 | 20 | 4 |  |
| Case 1 | Quarterly | 76 | 111 | 240 | 120 | 12 |


| scale MSE per series | Relative | Base | OLS | SCL | WLS | SHR | RAX < |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | error | Case 1 |  |  |  |  |  |  |
|  | $\rightarrow$ MSE | 1 | 0.992 | 0.987 | 0.991 | 0.983 | 0.977 | approximation" |
|  | TSE | 1 | 0.984 | 0.989 | 0.991 | 0.984 | 0.976 |  |
|  |  | Case 2 |  |  |  |  |  |  |
| across series | MSE | 1 | 0.983 | 0.965 | 0.956 | 0.928 | 0.923 |  |
|  | TSE | 1 | 0.940 | 0.955 | 0.936 | 0.914 | 0.901 |  |

## A geometry abused reconciliation

- Is it doing the same thing though?
- Back to 3D examples

It seems to be doing something different!



There is something to the angle of SCL
very few (bad) SHR
solutions go beyond RAX

## A heuristic geometry abused reconciliation

- Going from a vector rotation solution to its approximation (RAX) we lost on efficiency. Perhaps we can gain back the lost efficiency by using some heuristics:
- Estimate only the weights for the lowest level of the hierarchy and then use $\boldsymbol{W}=\boldsymbol{S} \boldsymbol{W}_{b} \rightarrow$ HRAX: some efficiency as the rotation approach.
- Estimate the weights for all levels except the lowest. Use HRAX (or WLS) weights for the lowest level $\rightarrow$ HRAXc
- We can also modify WLS as HRAX to get HWLS. Note tha SCL is the equivalent for OLS.

| Relative error | Base | OLS | SCL | WLS | SHR | RAX | HRAX | HRAXC | HWLS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Case 1 |  |  |  |  |  |  |  |  |
| MSE | 1 | 0.992 | 0.987 | 0.991 | 0.983 | 0.977 | 0.983 | 0.985 | 0.989 |
| TSE | 1 | 0.984 | 0.989 | 0.991 | 0.984 | 0.976 | 0.985 | 0.988 | 0.988 |
|  | Case 2 |  |  |  |  |  |  |  |  |
| MSE | 1 | 0.983 | 0.965 | 0.956 | 0.928 | 0.923 | 0.945 | 0.933 | 0.959 |
| TSE | 1 | 0.940 | 0.955 | 0.936 | 0.914 | 0.901 | 0.926 | 0.915 | 0.940 |

## Conclusions

- All MinT and MinT like solutions can be described efficiently using rotations and there seems to be a preference in the obliqueness of the solutions.
- Estimation errors of $\boldsymbol{W}$ are easy to spot when looking at the angle representation. Same for the restricting effect of the assumptions in the various approximations.
- Rotation reconciliation is difficult to optimise, and does not scale up easily, but it encompasses existing frameworks.
- The rotation approximation (RAX) can overcome these and seems to perform better than other good approximations.
- Next steps:
- Observe that the loss function of RAX can be anything, that gives it a lot of flexibility.
- Although it is inspired by rotations, it is merely a projection from B-space to C-space.
- This we can solve analytically, by using directly the loss of RAX, instead of restricting us to MinT or similar.
- We will show you this next time!


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